

Particulars

About Your Organisation

1.1 Name of your organization

Quaker Chemical Corporation

1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Oil Palm Growers
 - Palm Oil Processors and/or Traders
 - Consumer Goods Manufacturers
 - Retailers
 - Banks and Investors
 - Social or Development Organisations (Non Governmental Organisations)
 - Environmental or Nature Conservation Organisations (Non Governmental Organisations)
 - Affiliate Members
 - Supply Chain Associate
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1.3 Membership number

2-0597-15-000-00

1.4 Membership category

Ordinary

1.5 Membership sector

Palm Oil Processors and/or Traders

Palm Oil Processors and Traders

Operational Profile

1.1 Please state your main activity(ies) within the supply chain

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader with physical possession
- Trader without physical possession
- Kernel Crusher
- Food and non-food ingredients producer
- Power, energy and bio-fuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler

Other:

Quaker Chemical is a leading global provider of process fluids, chemical specialties, and technical expertise to a wide range of industries, including steel, aluminum, automotive, mining, aerospace, tube and pipe, cans, and others. For nearly 100 years, Quaker has helped customers around the world achieve production efficiency, improve product quality, and lower costs through a combination of innovative technology, process knowledge, and customized services. Headquartered in Conshohocken, Pennsylvania USA, Quaker serves businesses worldwide with a network of dedicated and experienced professionals whose mission is to make a difference.

Palm Oil and Certified Sustainable Palm Oil Use

2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities

2.1.1 In which markets do you sell goods containing palm oil and oil palm products?

- Applies Globally
- United States

2.2 Volumes of palm oil and oil palm products

2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year
9,098.00 Tonnes

2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year
949.00 Tonnes

2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year
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2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year
4,425.00 Tonnes

2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year
14,472.00 Tonnes

2.3 Volumes of palm oil and oil palm products certified

2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):

Description	Refined/CPO	PKO	PKE	Palm-based derivatives and fractions
2.3.1.1 Book and Claim from Mill / Crusher	9098.00	949.00		
2.3.1.2 Book and Claim from Independent Smallholder				
2.3.1.3 Mass Balance				
2.3.1.4 Segregated	2978.00			
2.3.1.5 Identity Preserved				
2.3.1.6 Total volume	12,076.00	949.00	-	-

2.3.2 How much RSPO certified products have you sold as certified (tonnes)

Description	Refined/CPO	PKO	PKE	All other palm-based derivatives and fractions
2.3.2.1 Book and Claim	-	-	-	-
2.3.2.2 Mass Balance	-	-	-	-
2.3.2.3 Segregated	-	-	-	-
2.3.2.4 Identity Preserved	-	-	-	-
2.3.2.5 Total volume	-	-	-	-

2.3.3 How much RSPO certified products have you sold under other schemes (tonnes)

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2.3.4 How much RSPO certified products have you sold as conventional (tonnes)

2,978.00

2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable)

19,725 Tonnes

2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil sold by your company in the following regions:

2.5.1 Africa

2%

2.5.2 Australasia

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2.5.3 Europe (incl.Russia)
14%

2.5.4 North America
1%

2.5.5 South America
6%

2.5.6 Middle East
6%

2.5.7 China
62%

2.5.8 India
2%

2.5.9 Indonesia
2%

2.5.10 Malaysia
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2.5.11 Asia
6%

Time-Bound Plan

3.1 Year of first supply chain certification (planned or achieved)

2015

3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products

2015

3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities*

2016

3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products

2020

3.5 Which countries that your organization operates in do the above own-brand commitments cover?

Algeria, Brazil, China, Egypt, Germany, India, Indonesia, Italy, Kazakhstan, Kenya, Macedonia, The Former Yugoslav Republic of, Morocco, Netherlands, Nigeria, Pakistan, Poland, Portugal, Russian Federation, Saudi Arabia, Slovakia (Slovak Republic), Slovenia, Spain, Tanzania, United Republic of, Turkey, Uganda, Ukraine, United Arab Emirates, Vietnam

3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?

We are already in the process of converting the vast majority of our products containing palm oil and palm oil products to RSPO certified raw materials. We are taking a pro active role in doing this to fulfill our own Corporate Social Responsibility programs goals and our internal supply chain constraints.

Trademark Use

4.1 Do you use or plan to use the RSPO trademark on your own brand products?

No

If target has not been met, please explain why:

We have not considered doing this. However, the idea is intriguing and we will investigate the use in the future. We are currently proceeding with a very large acquisition that has taken the majority of our time.

Actions for Next Reporting Period

5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain

Since we have moved all of our products to RSPO certified, there is not much left for the supply side to complete. We will, however, investigate the use of the RSPO trademark in our marketing leaflets and product labels.

Reasons for Non-Disclosure of Information

6.1 If you have not disclosed any of the above information please indicate the reasons why

other

We have been working to convert the palm oil products to all RSPO certified. We are also in the middle of a large acquisition. The next step, use of the RSPO trademark logo, will be investigated. Time constraints would be the only reason for this.

Application of Principles & Criteria for all members sectors

7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:

- Water, land, energy and carbon footprints
- Land Use Rights
- Ethical conduct and human rights
- Labour rights
- Stakeholder engagement
- None of the above

7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?

Comment:

Quaker's internal guidance is to convert all palm oil products to certified products. Additionally, new products will use only certified palm oil products. There is no further marketing material available.

7.3. Your answers above indicate that you are not yet using 100% RSPO certified palm oil and oil palm products. Do you have plans to immediately cover the gap using Book & Claim?

No

Please explain why:

We are already covering all gaps using Book & Claim

GHG Footprint

8.1 Are you currently reporting any GHG footprint?

No

Please state if you have any future plans to do so?

There is requirement to do so.

Support for Smallholders

9.1 Are you currently supporting any independent smallholder groups?

No

Do you have any future plans to support independent smallholders?

No

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

From a procurement perspective, there is an availability problem. We attempt to mitigate this issue by having multiple suppliers. We do not promote this externally since we have a very high market share in our business. We continue to use our internal guidance to always use certified products for future development.

2 In addition to the actions already reported in this ACOP how has your organization supported the vision of RSPO to transform markets in other ways? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

No further actions have been taken to date.

3 File -Please attach or add links to any other information from your organisation on your policies and actions on palm oil (EG: sustainability reports, policies, other public information)

- No files were uploaded
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